



WSC WISCUB Service Center BACKROOM BUZZ

June 2025 Issue 14



HONEY'S CORNER

Go Brewers!

Heads up! Brewers tickets sliding into your inbox - don't miss your chance!

WISCUB, Inc. holds four consecutive season tickets located behind home plate. Tickets are shared among WISCUB, Inc.'s shareholders and/or users of WISCUB Service Center on a first-come, first-served basis.

Tickets may be used for a variety of purposes, including but not limited to...

- Employee recognition
- Charity and fundraising events
- Employee drawings
- Employee or family in need who might enjoy a game



REACH Business Lenders[®] LLC

Here at Reach Business Lenders LLC the team continues to work hard sourcing, vetting, and presenting quality Member Business Loans to our Participant network.

Year-to-date we have reviewed eleven new opportunities and are working towards a \$8.47M loan closing in mid-June. Also in mid-June, the opportunity to participate in a two-phase multi-family construction project in a great location within Dane County should be available for all participants to review.

If you aren't currently in our participant network and would like to be included when new loan opportunities arise, we can easily add you. Participants earned \$3.3M in interest income in 2024, with 67% of that income going to credit unions with less than \$500M in assets.

Notable Updates:

1. We hired a new Portfolio Manager, Matt Maly, who brings over a decade of experience in credit analysis, client relationship management, and quality assurance.
2. We are beta testing a brand-new portfolio management portal to streamline participant access to financial documentation, Annual Reviews, and legal documentation.
3. We are actively working with The League and the Office of Credit Unions to clarify the implementation of new Member Business Loan rules as they apply to Commercial Loan Participations.

Patrick Rees - Director of Commercial Lending

"BETTER SERVICE IS ALWAYS A BETTER VALUE"

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**2025 Convention
Update on back**

WSC partners:



SCREENSTEPS

AI technology that can help build and organize your procedures!

**ModernFi
CUSO**

Do you have members looking for more than \$250K in insured funds?

**Contact us for additional
information!**

Important Dates

Juneteenth
Thursday, June 19, 2025
CLOSED

Independence Day
Friday, July 4, 2025
CLOSED

Labor Day
Monday, September 1, 2025
CLOSED



HONEY'S STINGER

Why do bananas wear
sunscreen?

Because they peel!



2025 WCUU Convention

Congratulations to Joe Grauwels on winning our grand prize at convention! We had such a great time connecting through our WSC Trivia Game – thank you for your engagement and enthusiasm! It was especially wonderful to see both new and longtime clients and friends!

