

Cleveland State Bank is looking for a **Business Development Manager** for **WISCUB Service Center (WSC)** a department of Cleveland State Bank. WISCUB Service Center provides quality products and services that are proven beneficial to credit unions.

The Business Development Manager is responsible for cultivating new business clients, specifically credit unions, and promoting products and services to current clients. Additionally, will provide a superior level of client relations and service.

You will cultivate new account relationships to include deposits, in-clearings, remote deposit capture, ACH and other services, for a specific target market of small to medium-size credit unions.

This is an exciting opportunity to create action plans and sales strategies to reach growth initiatives and maintain an advanced knowledge of financial industry status and trends!

Qualifications include a bachelor's degree and 5 years of related experience, or the equivalent combination of education and experience is preferred. Business development or sales experience in the financial services industry preferred. Proficiency with the Microsoft Office suite and financial services software preferred.

Full benefits package offered, including bonus eligibility and company 401k contributions!
Flexibility for a hybrid of in office and remote work.

Email your resume to jmcleod@hrservicesandsolutions.com

www.wiscubservicecenter.com & www.clevelandstate.bank